



## **Magic Words and Thoughts**

*To build a large Nikken organization you need to develop personally and instill in each one of your leaders a spirit of teamwork. There is no greater display of teamwork than the 5 points illustrated by the "Parable of Geese in Flight".*

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### **1. Formation Flying**

Flying in a "V" formation, the noble geese travel thousands of miles with ease and precision. As each bird moves its wings, it creates uplift for the bird following it. Formation flying is **70% more efficient** than flying alone.

### **2. Accept and Give Help**

When one of the great birds falls out of formation, it suddenly feels the drag and resistance of trying to fly alone and quickly rejoins the formation to take advantage of the lifting power of the bird immediately in front.

### **3. Everyone Leads**

At a distance, the flock appears to be guided by a single leader. The lead bird does in fact guide the formation, winging smoothly through the oncoming elements. If the lead goose tires, however, it rotates back into the formation and another bird flies at the point position.

### **4. Honk and Encourage**

Each flock finds its own rhythm. The pulsating sound of the great wings beating together excites and energizes the whole formation. The geese honk from behind to encourage those up front to keep up their speed.

### **5. Good Times or Bad**

When a goose gets sick, wounded or shot down, two geese drop out of formation and follow it down to help and protect it. They stay with it until it is able to fly again or dies, then launch out on their own into another formation, or they catch up with their flock.

***We encourage all of you to "take flight with Nikken"!***