



10 Tips to Guarantee Your Network Marketing Success

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1. Realize that you are in the PEOPLE BUSINESS. You have to talk to people every day, and your time is better spent talking to winners than losers.
2. You must be DUPLICATABLE. Work the basics of the business and teach new distributors to do the same.
3. COMMUNICATE. Ask questions to find out what your prospects want out of your product and the business. Then communicate how it could fill their needs.
4. Collect INFORMATION. Every time you come across an article, tip, tool, technique, story, quip or quote file it away and use it.
5. Write down and review your GOALS. You can't arrive some place unless you know where you're going. Have a goal and keep focused on it!
6. Make a COMMITMENT. Commit yourself to the company and the product line. Commit yourself to the industry of Network Marketing and commit yourself to your success! Believe in Yourself!
7. FOLLOW UP. Keep calling prospects and customers until they give you an answer. You have to make things happen.
8. LEARN THE BUSINESS. Network Marketing is a proven industry but it has its own set of rules. Learn how to work the business and you can make a fortune. The sky is the limit. This can be your career.
9. BE CONSISTENT. You have to learn how to employ yourself and you have to work the business every day. NO EXCUSES!
10. IF IT IS TO BE, IT IS UP TO ME. There are thousands of people making millions of dollars in this industry. If you aren't one of the successful ones, take a look in the mirror, this is where you might discover the problem.